

Regional Seminar on the Promotion of Bankable Sustainable Development Goal Projects

Bangkok, 30–31 May 2018

Speaker Biographical Notes

(in order of presentation)



Mr. Kamalinne Pinitpuvadol is the Executive Director of the International Institute for Trade and development (ITD), a public organization jointly established under a cooperation agreement between the Government of Thailand and the United Nations Conference on Trade and Development (UNCTAD) during the 10th Session of UNCTAD held in Bangkok, Thailand, in 2000.

Before joining the ITD in 2015, Mr. Pinitpuvadol taught at the Faculty of Law of Chulalongkorn University, Thailand, and at several other universities. He also held a number of eminent positions, including Vice-Rector for research affairs at the Eastern Asia University, Thailand; Deputy Director of the Knowledge Network Institute of Thailand; Secretary General of the Thailand International Law Association; and Associate Judge in Intellectual Property and International Trade Court of Thailand.

Mr. Pinitpuvadol holds a *Diplôme d'Etudes Approfondies* in international law and a *Docteur en droit* in international law from the University of Strasbourg, France.



Ms. Bonggot Anuroj became a Deputy Secretary General of the Thailand Board of Investment (BOI) in October 2017. Between 2016 and September 2017, she had been serving as a Senior Executive Advisor of the BOI, and she was the Executive Director of the BOI's Investment Marketing Division from 2008 until 2016.

She began her career as an Investment Promotion Officer at the Project Analysis Division of BOI in 1986. She subsequently moved to the International Affairs Division, working in different sections including the FDI Analysis and APEC Sections. At the same time, Ms. Anuroj worked on the Japanese Desk within the BOI given her mastery of Japanese and her experience in Japan. Between April 2001 and September 2004, she served as Assistant Director of the BOI Tokyo Office.

Ms. Anuroj obtained a BA in Economics from the Kyushu University, Japan, in 1984, and an MA in Economics in 1986 from the same university. In 1995 she obtained a Ph.D. in Development Economics from the University of New South Wales, Australia.



Mr. Paul Wessendorp is Chief of the Investment Promotion Section at UNCTAD. He is responsible for a global technical assistance programme aimed at strengthening national capacities to promote and facilitate foreign investment for sustainable development. He has over 20 years of experience assisting more than 40 countries through advice and training on investment policies and promotion, including helping found the World Association of Investment Promotion Agencies (WAIPA) and initiating UNCTAD's programmes on good governance and the promotion of green investment. He is a frequent speaker at international meetings and led teams that organized UNCTAD's World Investment Forums in Ghana, China, Qatar, Switzerland, and Kenya.

Mr. Wessendorp is author and co-author of numerous publications on investment related issues. Before joining UNCTAD, he worked in the area of entrepreneurship and economic development with the United Nations Centre on Transnational Corporations (UNCTC) in New York, the United Nations Development Programme (UNDP) in Nairobi, and the Netherlands Directorate General for International Cooperation (DGIS) in The Hague. He is an economic geographer and development planner and has an MSc from the University of Utrecht, The Netherlands.



Mr. Carlos Griffin is a senior investment promotion consultant with 12 years of experience in 30 countries. He advises and supports national and subnational IPAs on day-to-day operations and institutional reform. He does this directly and through technical assistance projects of UNCTAD, the World Bank Group, the International Trade Centre, the African Development Bank, and other organizations.

Mr. Griffin has authored or co-authored a dozen guides and research publications for investment promoters, including UNCTAD guides on promoting green sectors and policy advocacy and the World Bank's most recent edition of *Global Investment Promotion Best Practices*. He has also designed, developed, and delivered training sessions to over a thousand investment promoters.

Prior to his work in investment promotion, Mr. Griffin was a U.S. sales and marketing coordinator for Sumitomo Electric, a Japanese manufacturer of electronic components for telecommunications infrastructure and aerospace.

Mr. Griffin holds a master's degree in international trade policy from the Middlebury Institute of International Studies. He resides in the Boston area in the United States of America.



Mr. Yongfu Ouyang is an Economic Affairs Officer at UNCTAD dealing with investment promotion and facilitation. He has extensive experience in advisory services to developing country investment promotion agencies on investment promotion and related policy issues, in particular in the areas of investment promotion strategies, investor targeting, investment facilitation, sustainable investment, policy advocacy, and investment promotion-related institutional issues. He was also involved in policy discussions on international investment in international forums such as the G20 and the BRICS.

His reports and publications cover a wide range of issues related to international investment, such as *Investment Facilitation: The Perfect Match for Investment Promotion*, *Promoting Green FDI: Practices and Lessons from the Field*, *A Toolkit for Investment Agreement Negotiators on Pre-Establishment National Treatment Treaties*, and *Investment Guide to the Silk Road*.



Mr. Boštjan Skalar is CEO of WAIPA, the umbrella organization of worldwide investment promotion agencies established in 1995 in Geneva as an UNCTAD initiative.

Previously, Mr. Skalar served as a Director of the Slovenian Public Agency for Promotion of Investment, Internationalization, Entrepreneurship and Tourism (SPIRIT). He is also a former Consul for Economic Affairs in Turkey.

Mr. Skalar studied in the Faculty of Economics in Maribor where he graduated in marketing. He has effectively managed companies in the automobile sector and the printing industry, worked with cladding materials, and worked in the real estate sector where his travels took him to many countries. Mr. Skalar has over 20 years of management experience and is one of the global leaders in investment promotion.



Mr. Artak Melkonyan is the Chief Operations Officer of UNDP SDG Impact Finance (UNSIF). Mr. Melkonyan has a 24-year track record of exposure to businesses and non-profit projects in over 40 countries. Before joining the UNSIF team, he served as Senior Advisor in UNDP Armenia. His previous experience includes senior management roles in private equity, professional services, banking, financial service companies, and government and international organizations.

While at UNDP, Mr. Melkonyan proposed and worked on the introduction of an impact investment vehicle concept (combining impact incubator, accelerator, fund, and advisory services) to address the impact investment ecosystem at the country level. Jointly with INSEAD, he also initiated and convened IID Summit—a global conference dedicated to the role of impact investments in international development.

Mr. Melkonyan also managed academic faculty as Dean of Business and Marketing at the French University of Armenia and is currently an adjunct faculty of the American University of Armenia (AUA) and the Public Administration Academy of Armenia. He earned master's degrees from AUA and the State Engineering University of Armenia and graduated from senior executive programs at Georgetown University and INSEAD.



Ms. Marit Nilises has over 20 years of work experience in both the public and private sectors, of which 15 years with the United Nations in Asia and the Pacific working on private sector development issues, with a focus on foreign direct investment and sustainable business practices.

Prior to this, she spent three years as a policy analyst for the Swedish National Board for Industrial and Technical Development and four years in market analysis and communications for an international construction company.

Ms. Nilises has a Master of Science degree in Economics and Business Administration from Uppsala University, Sweden.



Ms. Wandee Khunchornyakong Juljarern is the Chairperson and CEO of SPCG Public Company Limited, a solar farm and solar roof developer in Thailand and the ASEAN Community. She is also the President of the National Council of Women of Thailand.

Ms. Juljarern has been a pioneer of solar energy development in Thailand for more than 30 years. In 1981, she started to develop solar energy to improve the quality of life in rural areas without electricity and she was the first person in Thailand and ASEAN to expand solar energy to connect it to the grid.

Her companies have developed 36 solar farms in Thailand generating about 260 Mw.

Ms. Juljarern has been involved in charity work throughout her career and has received awards and distinctions, such as the Red Cross Awards Medal. She was recognized as one of the Leading ASEAN Women Entrepreneurs in 2015 and has received other awards for women leaders.



Mr. Ajeya Bandyopadhyay is a Partner with the International Development practice of KPMG (India), leading the International Development team of KPMG focusing on clean energy, climate change and sustainable development. Prior to this he was a Director of Advisory Services at Ernst & Young (India).

Mr. Bandyopadhyay worked internationally on several consulting engagements with governments and leading private firms in Indonesia, Kenya, Republic of Korea, Singapore, the United States of America, Viet Nam, and elsewhere in Europe, Latin America, and the Middle East. He advised governments in Bangladesh, Turkey, and Viet Nam on green competitiveness of industries, eco-industrial parks and low-carbon economic zones as the lever for sustainable industrialization. He co-authored two leading publications in this area: *Low-Carbon Zone-Handbook* and *Mainstreaming EIP*, both published by the IFC/World Bank Group.

In India, Mr. Bandyopadhyay is a member of the National Working Group of Energy and Manufacturing of the Confederation of Indian Industries (CII), and the American Chamber of Commerce.

He is a chemical engineer and has an MBA from the Indian Institute of Foreign Trade. Mr. Bandyopadhyay also completed a Master diploma on Multilateral Environmental Negotiation.



Mr. Joseph Ngo Hong is currently Managing Director of Robert Bosch Limited (Thailand), Director of Bosch Automotive (Thailand) Co., Ltd., and Director of Bosch Packaging Technology (Thailand) Co. Ltd. He is responsible for promoting the companies' leadership in Thailand and expanding their business and production capabilities.

Since assuming this position in 2013, Mr. Hong has overseen corporate strategy for the Thailand operation in this dynamic fast-moving and customer-satisfaction-driven business. Prior to joining Bosch Thailand, Mr. Hong also served as Managing Director of Bosch in the Philippines.

Mr. Hong has almost 20 years of management experience with Bosch in various roles, including in Germany and Singapore in a regional role also covering the markets of Cambodia, Indonesia, Myanmar, and Viet Nam.



Ms. Chandrima Sinha joined Invest India as Vice President in February 2016 and has led various initiatives. As part of her initial responsibility, she set up the sector teams at Invest India and oversaw investment facilitation. Currently, she leads the multi-stakeholder initiative, India Investment Grid (Grid), which seeks to build an investment network connecting Indian project promoters with the global investor community.

Previously, Ms. Sinha was Director of Programmes at IDFC Foundation, the development arm of the IDFC group (previously, Infrastructure Development Finance Company).

Ms. Sinha has over two decades of combined international and domestic experience in industry and in consulting, primarily at the public-private interface, with a focus on attracting private investment flows. She has also served on the boards of Uttarakhand Infrastructure Development Company Limited (U-Dec) and Delhi Integrated Multi Modal Transit System Ltd. (DIMTS).



Mr. Shams Al-Mujahid is the Joint Secretary and Director of Registration and Incentive – Foreign Industry of the Bangladesh Investment Development Authority (BIDA).

Mr. Al-Mujahid has participated in a wide range of national and international programmes on negotiation, leadership, management and capacity building. He has held government roles in Dhaka since 1988. Mr. Al-Mujahid holds a Master's degree in science from Dhaka University.



Mr. Shahzul Jayawirawan Mohd Yunus is the Deputy Director of the Green Technology Division of the Malaysian Investment Development Authority (MIDA).

Mr. Shahzul joined MIDA in 2003 as Assistant Director of the Transport and Metal Industry Division. He has served in other MIDA Divisions, including the Machinery & Engineering Supporting Industry Division and the Electrical & Electronics Division and has been responsible for promoting and developing these industries.

In 2009, he was posted to MIDA's London office, where he served as Assistant Director for four years, gaining experience in promoting and attracting business and investment from the United Kingdom and Ireland to Malaysia.

Mr. Shahzul graduated with a B.Eng. in mechatronics engineering from the International Islamic University of Malaysia.



Mr. Naoyuki Yoshino is Dean of the Asian Development Bank Institute (ADBI) and Professor Emeritus at Keio University, Tokyo, Japan.

He obtained his PhD from Johns Hopkins University (United States) in 1979 where his thesis supervisor was Sir Alan Walters, economic adviser to former British Prime Minister Margaret Thatcher. Mr. Yoshino has been a visiting scholar at the Massachusetts Institute of Technology (United States) and a visiting professor at various universities including the University of New South Wales (Australia), Fondation Nationale des Sciences Politiques (France), and University of Gothenburg (Sweden). He has also been an assistant professor at the State University of New York at Buffalo and an economics professor at Keio University.

Mr. Yoshino was named Director of the Japan Financial Services Agency's (FSA) Financial Research Center (FSA Institute) in 2004 and is now Chief Advisor. He was appointed as Chair of the Financial Planning Standards Board in 2007. He has served as Chairperson of the Japanese Ministry of Finance's Council on Foreign Exchange as well as its Fiscal System Council (Fiscal Investment and Loan Program Section). Additionally, he has been a Board Member of the Deposit Insurance Corporation of Japan and President of the Financial System Council of the Government of Japan.



Mr. Paul A. Martin is Senior Regional Technical Advisor – Asia Pacific of the UN Capital Development Fund (UNCDF), responsible for UNCDF country portfolios for local development financing that include the development and management of projects; financing solutions through UNCDFs grants, loans and credit guarantee facilities; business development; and national government relationship management. His portfolio of countries includes all ASEAN Member States and + 3 countries and the Pacific Islands.

Mr. Martin is also UNCDF's ASEAN focal representative, responsible for UNCDF's Local Development Finance Practice principal ASEAN regional programme, LoTUS, that facilitates South-South and triangular commercial and developmental investments into the ASEAN border areas. In addition, he engages directly with the APEC Secretariat.

Mr. Martin has worked for international agencies and European private sector companies in various global locations including Asia, the Balkans, East Africa, Eastern Europe, and the Middle East for international agencies and European companies.



Mr. Tan Tai Hiong is currently the Assistant Director and Head of the Services and Investment Division of the ASEAN Secretariat. He has been working on the coordination and facilitation of ASEAN policies/initiatives in the area of trade in services and subsequently also investment, as well as on ASEAN's Free Trade Area negotiations with its Dialogue Partners. In parallel to this, Mr. Tan also works on coordination and facilitation of overall trade and economic policies among ASEAN member countries as well as between ASEAN and its dialogue partners.

Prior to joining the ASEAN Secretariat, Mr. Tan worked for an international management consulting firm and then for the holding company of a major business group in Indonesia. In these positions, Mr. Tan worked on organizational and financial restructuring projects for various corporations, including in the consumer products, banking, distribution, and media sectors.

Mr. Tan obtained a Master of Arts in International Economics from Fordham University, New York, in 2001, and a Sarjana Ekonomi in Economics and Development Studies from University of Indonesia, Jakarta, in 1994.